



PRESS RELEASE

Northamber PLC Acquires Epatra Ltd., Expanding Its Presence in the European Audio Visual & Professional Audio Visual Market.



[London, UK – 06/02/2025]

Northamber PLC (LSE: NAR), the leading distributor of AV, UC&C and cyber security products and solutions, today announced the acquisition of Epatra Ltd., a well-established professional AV Distributor based in Netherlands. This strategic move further strengthens Northamber's position in the Audio Visual market and enhances its portfolio of offerings to customers in Europe.



Founded in 1980, Northamber PLC has a long-standing reputation for delivering innovative AV & IT solutions and exceptional service to businesses across the UK. The acquisition of Epatra Ltd. marks a significant milestone in Northamber's growth strategy into Europe, enabling the company to provide a broader range of audio visual & professional audio visual solutions to its customers in Europe.

Commenting on the acquisition, Alex Phillips, Chairman of Northamber PLC, stated *"We are delighted to welcome Epatra into the Northamber group. There is a strong synergy in strategic focus with existing Northamber business and we look forward to working together with the Epatra team to drive strategic value for all."*

We are excited to continue to invest in driving profitable growth and broadening our customer base into international markets.

The Board believes that there remain significant opportunity for further suitable acquisitions in the sector, which should generate additional value for Northamber's shareholders in the medium term."

Epatra Ltd., established in 2003, has built a strong reputation for delivering audio visual & professional audio visual solutions to businesses of all sizes. With an impressive portfolio of AV & Pro AV brands, a sophisticated customer portal & multiple offices based in the Netherlands & Belgium, Epatra has become a trusted partner for over 1000 organisations looking to optimize their Audio Visual infrastructure.

Arjan Dekker, Director of Epatra Benelux, expressed enthusiasm about the acquisition, saying, *"We are proud and excited to announce that Epatra Nederland is now part of the Northamber Group. This strategic step strengthens our position in the BeNeLux market and opens the door to new growth opportunities, both nationally and internationally."*



P R E S S R E L E A S E

Together with Northamber, we are joining forces to serve our customers and partners even better. Through targeted investments and synergies, we continue to innovate, strengthen our market position, and drive sustainable growth.

This collaboration marks a new chapter in which we remain committed to delivering high-quality audiovisual solutions and exceptional service. We look forward to a future filled with innovation, growth, and new opportunities.”

The acquisition of Epatra Ltd. underscores Northamber's expansion into Europe & commitment to driving innovation and providing best-in-class AV solutions to its customers. As the company continues to expand its presence in the audio-visual solutions market, Northamber remains dedicated to delivering exceptional value and service to its stakeholders.

For more information about Northamber PLC and its portfolio of products and solutions, visit www.northamber.com & www.northamberplc.com